

Get senior procurement expertise embedded in your business — without the cost or commitment of a full-time hire

Flexible procurement expertise when your business needs it most

Many organisations have a procurement gap: not enough internal capability or capacity to drive real value from a category, supplier base, or sourcing programme, but not the budget (or need) for a permanent senior hire. Fractional Procurement Leadership fills that gap

An experienced FlexProc associate steps in as your part-time Category Director, Head of Procurement, or sourcing lead — embedded in your business on a flexible, ongoing basis (typically 1-3 days per week). Unlike a traditional consulting engagement, this isn't a project with a fixed end date and a handover deck. It's senior, hands-on leadership that becomes part of your team: running supplier negotiations, building category strategies, mentoring junior buyers, and driving measurable savings and supplier performance improvements over time

What this looks like in practice:

- Acting as the senior procurement voice in your business, attending leadership meetings and owning category outcomes
- Leading negotiations and supplier relationship management for priority categories
- Building and embedding category strategies, sourcing plans, and supplier scorecards
- Developing the capability of your existing team through coaching and on-the-job training
- Flexible scope and time commitment that scales up or down as your needs change

Why fractional, and why FlexProc:

Large consultancies sell projects staffed by junior teams with periodic senior input. Fractional leadership gives you direct, continuous access to senior expertise — someone who knows your business, your suppliers, and your priorities, and who's accountable for outcomes, not just recommendations

Contact

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