

## Procurement Training & Coaching

### Keeping procurement capability current, relevant, and effective

One of the biggest challenges facing the procurement community is maintaining knowledge currency. Commercial practices, regulations, markets, and tools evolve rapidly — and without continuous development, even experienced teams can struggle to keep pace. Procurement leaders must ensure their teams have the right tools, knowledge, and confidence to perform effectively across the full end-to-end procurement cycle. FlexProc provides tailored training and coaching designed to strengthen real-world capability, not just theoretical understanding

### Our Approach

FlexProc's training and coaching is practical, customised, and grounded in live procurement realities. We work closely with procurement leaders to ensure development activity is aligned with business priorities, reflects the maturity of the team, and delivers skills that can be applied immediately

### What We Cover

FlexProc supports capability development across the full procurement lifecycle, including:

- Core procurement fundamentals and best practice
- Category management and strategy development
- Commercial and contract management
- Supplier negotiation and relationship management
- Risk, governance, and compliance
- Technology, digital, and AI-enabled procurement
- Niche or business-specific procurement topics

Training can be delivered as workshops, coaching sessions, or embedded support, depending on need

### What This Delivers

- Up-to-date, confident procurement teams
- Stronger commercial judgement and consistency
- Reduced reliance on external support
- Skills that transfer directly into day-to-day delivery
- A more resilient and credible procurement function

We're happy to discuss how tailored training and coaching could support your team's development goals

### Contact

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